altitude ROYALE

Tony Meyers

A New Whale Game

Whales = Altitude Partners

- "**GoTo Product**" Partners
- Add value to Altitude product offering

- "**GoTo Market**" Partners
- Add value to Altitude sales / channel

- "**GoTo Delivery**" Partners
- Add value to Altitude services offering

The Value Of The Partnership

Go To Market
Authorized, Certified, Gold

Go To Market

Business Alliances

Go To Product
"Connectors Like" &
"Business Like"

Go To Product

Go To Deliver

Go To Deliver
Implementation, Basic
Development, Complex Integration

altitude